

### **COMPANY PROFILE**

# OVERVIEW



Auxin Shipping is one of the leading providers of logistics and shipping services. Since its inception in 2011, it primarily deals in to heavy-lift, break bulk & flat rack shipments and has made a strong competitive foothold as a vessel - operator/charterer for bulk/project/ heavy-lift/ steel/break bulk cargo in India.

We have been operating out of India and have our branch offices in Chennai and Kolkatta. We have our commercial booking agents in Singapore, Germany and Dubai. We have entered into alliances with reputed partners globally to serve our clientele better and provide a comprehensive worldwide logistics services.

We enjoy close, firm and trusted alliances with reputed ship owners worldwide owning significant tonnage in the break bulk / heavy-lift sectors worldwide. All this further adds to the strengthen of our chartering team and further increases our areas of operations spanning globally.

With our repute of being a competitive vessel operator, we are now looking to expand and extend our services to new clients. We proudly claim to provide prompt quotations for the cargo / shipment orders given to us, the best freight/charter rates. We have the experience of working on a variety of break bulk cargoes, pipes, steel structures, steel products, metals, super heavy- lift and over dimensional equipments.

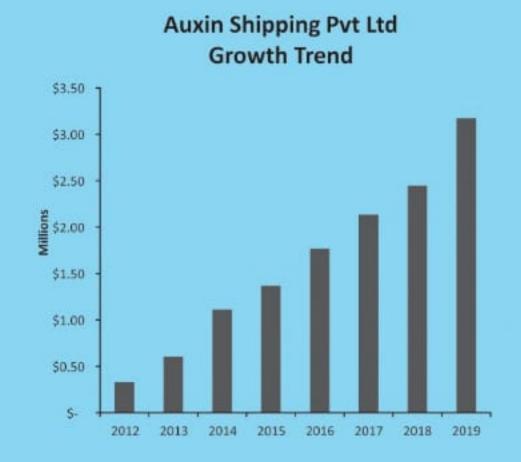
Our innovative ideas to reduce logistical cost in moving ODC cargoes weighing single unit of 20 metres to 5000 metres with ease has helped us in cementing our place in the break bulk and project market.

Our association with India's premier ODC and Heavy cargo manufacturers is a testimony to above.

### **MANAGEMENT PROFILE:**

Capt. Jijesh Nanu: He is the co-founder of Auxin. He hails from the background of heavy and break bulk industry and has a rich experience of 16 years put together in shipping Industry. He is a Master Mariner, ICS and Member of CMMI and the MD & Director for SNP and Heavy Transportation.

Beena Trivedi: She is the co-founder of Auxin. She hails from the background of heavy and break bulk industry and has a rich experience of 14 years put together in shipping Industry. She is the Director (Chartering operations, NMIS, ICS).



### **CERTIFICATIONS:**

- Privileged Member of MSME India (Ministry of Micro, Small & Medium Enterprises)
- We are also CRISIL rated in India (Crisil is a global analytical company)
- We are active in SNPM in India (SNPM is an International Shipping Network Group)



# OUR SERVICES

- Project Cargo Management
- · Heavy & Super Heavy Cargo Management
- · Vessels Chartering and operating
- Ocean Towing Operations Including Barge Operation
- · Steel Cargo Management
- Semi Submersible Ship Chartering and Operation
- Indian Coastal Cargo Movement on Complete Project Execution Basis
- · Heavy cargo Trans-Shipment to Australia, South America, West and East africa

### PROJECT CARGO MANAGEMENT:

We have a proven track record of successful project management, implementation and completion. At Auxin, we have dedicated project managers especially assigned for cargo management services. Each project manager executes all the essential steps required for successful management of project cargo; from start to finish. This also enables our clients to have a single point of contact which eventually eases their worries. We have customized our project management services to suit the dynamic requirements specific to various industries. We specialize in management of various types of cargo ranging from break-bulk, heavy lift to super heavy cargo. At every step from concept to commissioning, we utilize latest technologies and provide value added services like inventory tracking, in-transit security and visibility and more services to cater to the requirements as well as concerns of our clients.

### VESSELS CHARTERING AND OPERATING:

Vessel / Voyage Chartering is the hiring of a vessel and crew for a voyage between a load port and a discharge port. A time charter is the hiring of a vessel for a specific period of time; the owner still manages the vessel but the charterer selects the ports and directs the vessel where to go. Auxin has a proven track record of Voyage as well as Time Charters for various types of cargo. We ensure a thorough background check of charterer by our team, only after which we proceed with the chartering operations. We also insure all our vessel charters via European Insurance Club to cover the losses arising out of unforeseen circumstances.

#### **HEAVY & SUPER HEAVY CARGO MANAGEMENT:**

One of the major challenges in cargo management is the movement of super-heavy cargo items which requires intensive collaboration. We at Auxin, ensure a close co-ordination between the execution team, suppliers and receivers, technical and engineering departments. Our heavy lift and technical team is not just competent in transportation of over dimensional, abnormal and super heavy lift cargoes but is also well known in the industry for its exceptional competencies. Our expert team successfully handles all the aspects of heavy and super-heavy cargo items right from the planning, drawing stage on shipper's desk until the safe receipt of the cargo by the receiver. Our team executes all the activities with a detailed understanding and analysis of all the features of the cargo like size, weight, correct mode of transportation to be chartered after a minute to minute feasibility study by land and sea. A successful and detailed planning enables us to execute the processes successfully. Our objective is client satisfaction with competitive pricing and best in class services.

#### OCEAN TOWING OPERATIONS INCLUDING BARGE OPERATION:

We have been offering Ocean Towing with Barge operation services as an extension to our end to end services for break bulk cargoes. Our successful tie ups with various tug owners and flat top barge owners all over India have enabled us to successfully offer Ocean Towing with Barge operation services. Currently we have been assisting with these services on Indian coastline (WCI up to Chennai), but we are constantly striving to expand our operations in India and overseas.





#### STEEL CARGO MANAGEMENT:

Auxin's well equipped operations team has successfully executed several Steel Cargo Management projects ranging from steel pipe, steel billets, steel bars and steel structure shipments in the past. We have framed pricing for freight in accordance with the prevailing market conditions and as such we also offer cargo consolidation services to offer affordable freight charges and cost benefits to our clients. We also consider various aspects like size, dimensions and stacking while evaluating the freight and other charges. Our efficient services and unmatched assistance have made us a helping hand for the overall steel industry. Along with quality services, we also bring innovative loading and stowage of cargo to help reduce the overall costing. Our operations team ensures that the cargo is handled, lashed as per the standard practice and requirements of client.

#### SEMI-SUBMERSIBLE SHIP CHARTERING AND OPERATION:

Our expert team has the expertise, visualization to handle critical operations and undertake end to end cargo operations. Semi-submersible ship chartering is the most viable option for heavy/super heavy cargo and cargo which requires faster movement over sea. While executing the operations we undertake a detailed study of the cargo, ship and port. We also arrange for the necessary port permissions well in advance and ensure high end coordination with engineers, shippers and vessel masters for a smooth execution of the chartering operations. Our contacts with all the semi submersible ship owners help in quick tracking the ideal vessels for semi-submersible operations. We promise to deliver hassle free and quality services for all semi-submersible ship chartering and operations that we undertake for your projects.

### INDIAN CARGO MOVEMENT ON COMPLETE PROJECT EXECUTION BASIS:

We have undertaken projects requiring movement of heavy cargo across the Indian coastline, especially from Gujarat to the very end of the East Coast. We have endeavoured to enable shipping of ODC and heavy cargo which was once only possible to be transported by roads. We have successfully made this possible by using innovative shipping practises like converting a ship in to an Indian flag vessel in compliance with the Cabotage laws and by using combination of ship and barges as required.

## HEAVY CARGO TRANS-SHIPMENT TO AUSTRALIA, SOUTH AMERICA, WEST AND EAST AFRICA:

When it comes to trans-shipment of cargoes from India to Singapore, Europe, and Houston or from Persian Gulf towards Australian, South American and African Ports, we have our expert team ready to assist and successfully execute the operations. We work in collaboration with all our network partners and assist you with tracking, insurance and various value added services pertaining to these shipments. You can be assured that once the job has been assigned to us, it will be carried with attention to detail and an understanding of all your concerns and requirements. Our previous successful shipments stand testimony to that.



# ACHIEVEMENTS

### 1.MOVEMENT OF ETHYLENE PLANT:

Successfully executed movement of 2000 cbm of engineering goods, storage vessels to Egypt from factory in Rabale (Navi mumbai). The job was well planned and executed keeping in mind the odc units matching delivery to the vessel without any detention to customer.

### 2.MOVEMENT OF 36" STEEL PIPES:

Successfully executed movement of 30000 cbm of pipes bare and coated to Egypt from Mundra A unique loading of pipes on top of bulk cargo (high density) helped us in reducing the ocean freight by 100000 USD; thus winning the trust and appreciation from customer. The pipes reached the destination safely.

### 3.MOVEMENT OF 3 NOS MOBILE HARBOUR CRANES:

Successfully executed movement of 3 MHC, each weighing 375 mt. Again a unique loading as all the three cranes weighed 350+ mt and had booms fitted. The cranes where loaded one by one with ships cranes and moved on the hatch cover for final stowage and lashing. Once again a heavy task executed smoothly and safely.

### 4.MOVEMENT OF 5 NOS GASIFIERS FOR PARADIP IOC REFINERY:

Successfully executed movement of of 5 gasifiers in two lots from wci to eci. This was executed on geared vessel after converting her to an Indian flag for the voyage. This was done in two voyages.

### 5.MOVEMENT OF PIPES TO BPCL REFINERY TO COCHIN:

Successfully executed entire movement of 8000 cbm of pipes from factory to BPCL refinery. This job needed us to pick up the pipes from factory, load on geared vessel, offload at cochin, store it, custom clear and deliver to the site. Same was done in two shipments with a geared vessel.

### 6.MOVEMENT OF TRANSFORMERS TO SOUTH AMERICA:

Successfully executed 6000 cbm of Transformers from Mumbai port to Uruguay in South America. This was a critical execution looking at the nature of cargo and was one of the largest export of Transformers out of Mumbai port since last 2 years. Cargo was safely discharged onto barges.

### 7.CARGO OF UREA CONVERTOR WEIGHING 310MT:

Successfully completed the entire logistics movement from ex-factory in India to Persian Gulf

### 8.CARGO OF GENERATOR AND TURBINE WEIGHING 215MT AND 225MT:

Successfully completed the coastal movement from Kakinada to Paradip making it the heaviest piece executed by Auxin Shipping.

### 9.CARGO OF GASIFIERS FIVE PIECES EACH WEIGHING 170MT:

Successfully completed the coastal movement from Hazira to Paradip by Auxin Shipping.

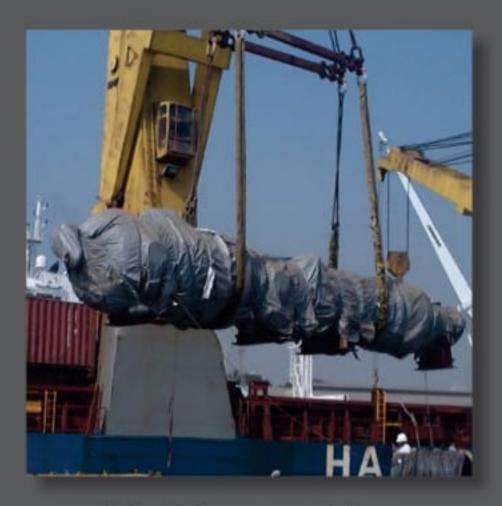
### **SERVICES OFFERED WORLD-WIDE: AUXIN TRADE ROUTES**



EUROPE	INDIA	East/West South America
US EC	CHINA	EAST/WEST COAST INDIA
WEST AFRICA	CHINA	PG
PG	INDIA <	EAST AFRICA
AUSTRALIA	INDIA -	FAR EAST
	US EC WEST AFRICA PG	US EC CHINA  WEST AFRICA CHINA  PG INDIA

INDIA COASTAL
AUSTRALIA COASTAL

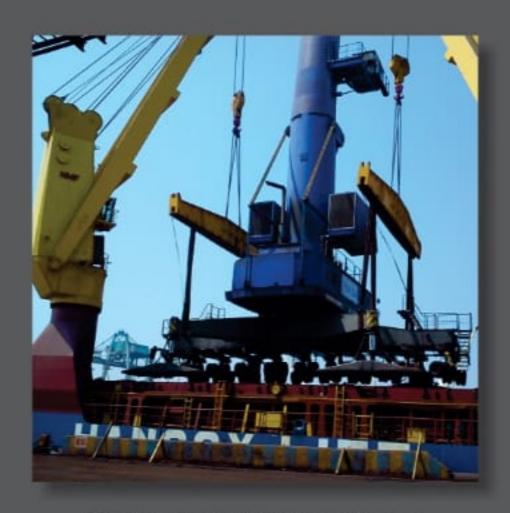
\*TRANSHIPMENT SERVICES OFFERED VIA SINGAPORE AND ANTWERP



300 mt pieces export from India to Jebel Ali



Casino ship dimesnions of 70 m x 21 m weighing 2000 mt moved from Missisippi to Goa



MHC each of 450 mt moved on the coast of India



30 inch pipes, 30000 frt ton cargo export to Damietta

## **CONTACT US**

312/3rd Floor, B-5, Mumbai-Pune Motar Malak, Shramjeevan premises co-operative society Ltd, Opp. Lodha's New Cuff Parade, Wadala truck terminal, Wadala-400037 TEL:+91-22-24017097 Website: www.auxinshipping.com

Our Presence is in : Kolkata, Chennai & Gujarat

Our Overseas Agents in: Dubai, Hong Kong, Singapore and Germany